



Mr. Andrew Loretta

Sr. Director of Maritime Business
Development

ORBCOMM

- Andrew Loretta is Sr. Director of Maritime Business Development for ORBCOMM's Maritime Services and heads global Sales, Business Development and Marketing efforts for its global AIS data services and new maritime product initiatives.
- Over the last 18 years Mr. Loretta has been involved in developing and implementing terrestrial- and satellite- based remote asset tracking solutions for the maritime and logistics industries, serving in Sales, Business Development, Product Management, and Operations roles in support of marine based AIS, LRIT, SSAS and VMS solutions.
- During this time, Mr. Loretta has managed relationships with a broad range of major government and maritime authorities, vessel owners, offshore energy operators and maritime information providers.
- Mr. Loretta graduated from Loyola Marymount University in Los Angeles, California with a Bachelor of Arts degree in History, and is fluent in Portuguese and Spanish. Mr. Loretta resides in Miami, Florida, with his wife and two children.